
PLAN YOUR NEXT STEP

Your comfort. Your project.

A guide to choosing a VINO range and preparing for your next conversation.



From your needs to the right project.

Heat · Cool · Dehumidify

What comfort do you need?

Start with the spaces and needs that matter to you.

NORA

One room or a targeted space

A wall-mounted, ductless heat pump.



NORA+

Several zones

A unit combination to assess with a professional.



AERA

A central system

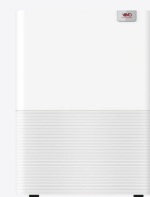
Ductwork and system compatibility to confirm.



LUMA

A need for dehumidification

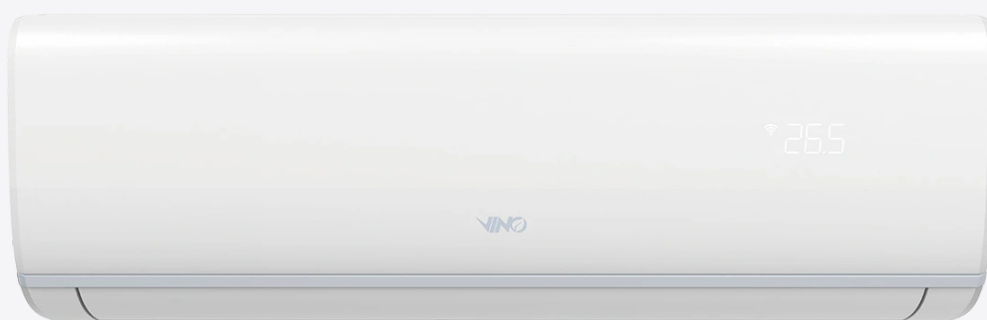
Choose the model and drainage for your space.



Use the online selection guide to narrow your search.

NORA

Comfort for a targeted space.



Heating and cooling, without ductwork.

An indoor wall unit and an outdoor unit form the system. Selection depends on the actual needs of the room and the available installation space.

MODEL	REFERENCE
NORA12	VMH12A3-VA1B3NB
NORA18	VMH18A4-VA1B3NB
NORA24	VMH24A5-VA1B3NB

Confirm with a professional: capacity, unit placement and the complete system combination.

AERA

Comfort distributed through ductwork.



Consider the complete system.

Have the ductwork, building requirements and indoor/outdoor unit compatibility assessed.

MODEL	REFERENCE
AERA24	VUH24-VA6BA
AERA36	VUH36-VA6BA
AERA48	VUH48-VA6BA
AERA60	VUH60-VA6BA

AERA36: technical sheet under validation. Consult the documentation for the selected model and unit combination.

LUMA

Humidity, under control.



**A specific need.
A dedicated solution.**

- 35 and 50 ranges
- With or without a pump
- Plan your drainage

Choose the version for your space, preferred drainage method and planned location.

RANGE	PUMP	REFERENCE
35	Without	VD35G-FD3A
35	With	VD35G-FD3B
50	Without	VD50K-FD3A
50	With	VD50K-FD3B

Check the operating conditions and drainage instructions in the documentation for your model.

Six steps to choose well.

01 Define your needs

Rooms to serve, comfort variations and the system already installed.

02 Choose a range

A targeted space, several zones, a central system or humidity control.

03 Have the building assessed

Capacity, placement and compatibility: floor area alone is not enough.

04 Compare like for like

Exact references, unit combinations and test conditions.

05 Clarify the quote

Equipment, work, connections, controls, timing and warranty.

06 Keep your records

Invoice, model references, serial numbers and commissioning documents.

Your preparation checklist.

Keep this handy for your conversation.

- ☐ Rooms to serve and comfort needs

- ☐ Building type and current heating

- ☐ Ductwork presence and condition to confirm

- ☐ Exact references of the proposed units

- ☐ Included work and excluded items

- ☐ Confirmed availability and timing

- ☐ Written warranty terms

- ☐ Rebate criteria checked with the program

MY NOTES

Let's talk about your project.

A clearer selection begins with the right information.

ALTROVIA

Official VINO distributor in Canada

Selection · Documentation · Support

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Request a quote

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Documents and catalogues: vinotech.ca/en/resources/